



**Your One Source  
For Ancillary Services**

## Specialized Osteoarthritis Program (SOAP)

**Provide effective relief for osteoarthritis sufferers.  
Grow a new profit center in your practice**



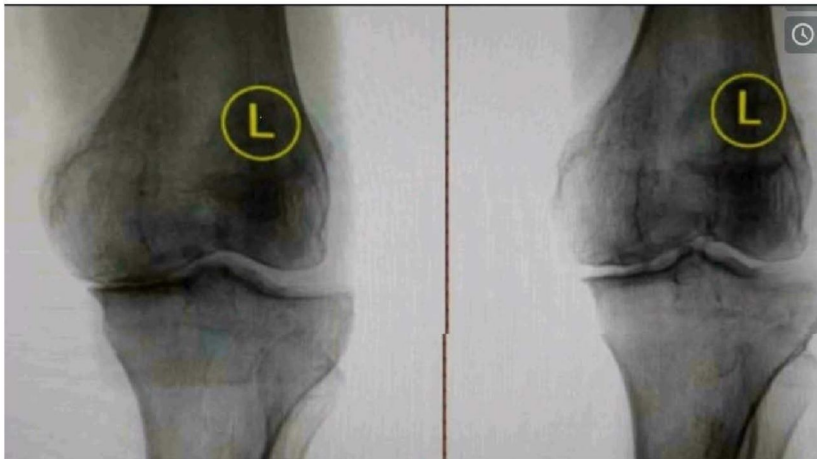
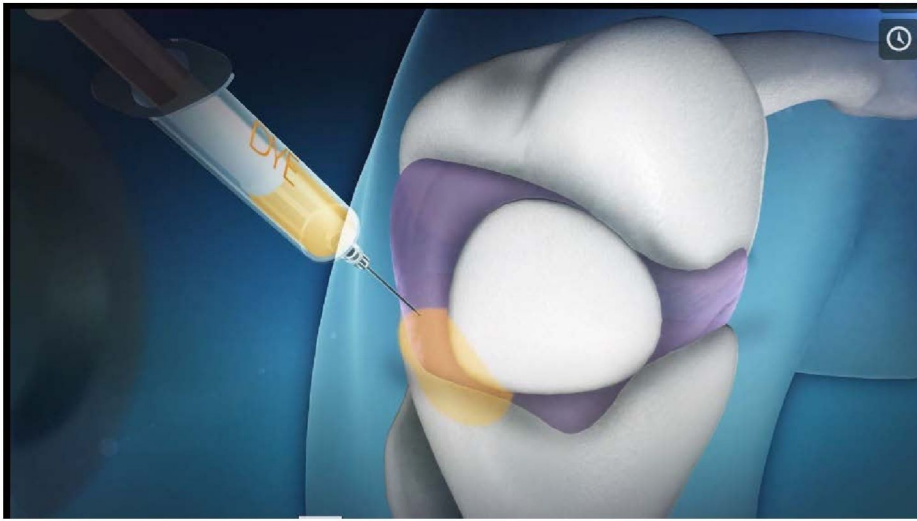
The protocol is:

- 3-4 phase dependent on patient needs
- provides significant relief for OS sufferers
- reliable reimbursement - Medicare and Insurance
- worst to best case \$3,500 to \$7,000 per patient
- comprehensive program to provide real relief
- drives new patients to practice
- add \$1 million in revenue for less than \$3,000/month

<u>Gross Profit</u>	
Total Case Fee W/O PT=	\$4,491.79
Total Case Fee W/PT=	\$7,202.99
<b>Medicare W/O Secondary Case Values:</b>	
Total Case Fee W/O PT=	\$3,593.43
Total Case Fee W/PT=	\$5,762.39

## Specialized Osteoarthritis Program (SOAP)

Create a new profit center in your practice and improve pain and mobility for your OA sufferers.



Patented DME brace unloads the joint compartment reducing pressure on the knee. Each brace provides an approximately additional \$900 in profitability.

### Benefits:

- Viscosupplementation & fluoroscopy
- Clearer imaging over sonography
- Fluoroscopy enables significant additional reimbursement
- Faster and more efficacious
- Ensures accurate needle placement
- Economic advantage for physicians
- Attract new patients
- Over 92.7% patients experience significant relief
- Delay or mitigate need for knee replacement
- Multiple joints can be treated
- Incorporates DME and PT
- Optional regenerative medicine with PRP and Stem Cells
- Position practice as progressive
- Full marketing provided
- Less than \$3,000 per month fully tax deductible
- Generate over \$1 million per year in additional profits
- Easy start - minimal paperwork
- Medicare & insurance - multiple codes

Full training and support provided with this comprehensive end to end solution for OA.



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